

A focus on personal, patient and community safety...



APRIL 5, 2022 - 7th EMS Financial Symposium | APRIL 6-8, 2022 - 14th Annual National EMS Safety Summit



7th EMS Financial Symposium ***14th Annual National EMS Safety Summit Pre-Conference***

Virtual Conference
April 5-8, 2022

Tuesday, April 5, 2022, Course Descriptions

Sponsored by Mile-High and Plains to Peaks RETACs

8:05 – 9:00

Back to the Basics: Ambulance Coding for Medicare & All Other Payees

Asbel Montes, BS-BM

Founder & Managing Partner at Solutions Group

Scott Moore, Esq.

Moore EMS Consulting, LLC, Owner

Course Description:

This session will provide attendees with an entry-level overview regarding ambulance coding requirements for Medicare, Colorado Medicaid, and other relevant payers.

Learning Objectives:

- Attendee will leave session with an understanding on Medicare requirements for emergency and non-emergency ambulance coding
- Attendee will leave session with an understanding on Medicaid requirements for emergency and non-emergency ambulance coding

9:15 – 10:15

***What You Need to Know: Alternative Destinations
Transports and Treatment in Place***

Asbel Montes, BS-BM

Course Description:

This session will provide attendees with detailed billing instruction on how to properly bill for patients who are treated at the scene or who are transported to an alternative destination, whether under the COVID-19 Public Health Emergency or under specific medical protocols. Attendees will also receive information on how to successfully advocate for ADT and TIP reimbursement with other alternative payer sources.

Learning Objectives:

- Attendees will leave with an understanding of how to properly bill for alternative destination transports and treatment in place during the PHE.
- Attendees will receive information on how to bill for ADT and TIP services with other payer sources

10:30 - 11:30

CMS Ground Ambulance Cost Collection Part 1 & 2

Scott Moore, Esq.

Course Description Part 1 and 2:

Over the next two years, ground ambulance organizations will start collecting information under Medicare's Ground Ambulance Data Collection System (GADCS) for reporting to CMS in 2023 and 2024. Half of the ground ambulance providers will collect data in 2022 and the other half in 2023. While many ambulance organizations already collect and track much of the information required under GADCS, some organizations may need to adjust their processes and systems now – to prepare for data collection in 2022. Collecting and reporting accurate information to GADCS is important. In the future, MedPAC will use GADCS data to assess the adequacy of Medicare ambulance payment rates.

Learning Objectives Part 1 and 2:

- Ensure that ground ambulance providers are aware of their obligations under the CMS GADCS requirements
- Provide a brief overview of the data elements that ground ambulance services providers will need to furnish to CMS as part of the GADCS process
- Provide ground ambulance service providers the reasons cost collection is critical to the future of ambulance service reimbursement and the penalties for failing to report.

12:15 – 1:15

CMS Ground Ambulance Cost Collection Part 2

Scott Moore, Esq.

1:30 – 2:30

Budgeting Will Set You Free

Julie Rose

Superior Air - Ground Ambulance, Director of Policy & Advocacy

Course Description:

This session will provide an overview of the role that budgeting can & should play in an EMS organization. We will discuss why many EMS organizations do not utilize budgets or financial plans and how having a budget can help EMS organizations be better prepared for uncertain times. We will also identify benefits of the planning & budgeting process to chart and analyze the financial course of your organization.

Learning Objectives:

- Why it is important to plan & budget
- What are the best strategies and processes for planning & budgeting
- Who are the key members of your team who should be involved in the planning & budgeting process

2:45 – 3:45

A Proactive Approach to Supply Management

Drew Morrow

Pro EMS Director of Support Services

Course Description:

Discuss best practices to all aspects of the supply process

Learning Objectives:

- Discuss direction and focus needed for supply management
- Discuss the issuing, restocking, and ordering of supplies
- Discuss the importance of vendor relationships

4:00 – 5:00

All Things EMS From a Federal Perspective

Asbel Montes, BS-BM

Course Description:

In this session, the presenter will share the current state of federal ambulance reimbursement and how the COVID-19 Public Health Emergency is impacting future reimbursement initiatives. From reimbursement for transporting patients to alternative destinations to reimbursement for treating patients in the home, what reimbursement trends should ambulance service agencies expect in the next 18 months and beyond. Preparation is key for sustainability.

Learning Objectives:

- Attendee will leave session with an understanding of the current state of federal ambulance reimbursement
- Attendee will receive information on how future reimbursement initiatives have been impacted by the COVID-19 Public Health Emergency